

MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION AUSTRALIA

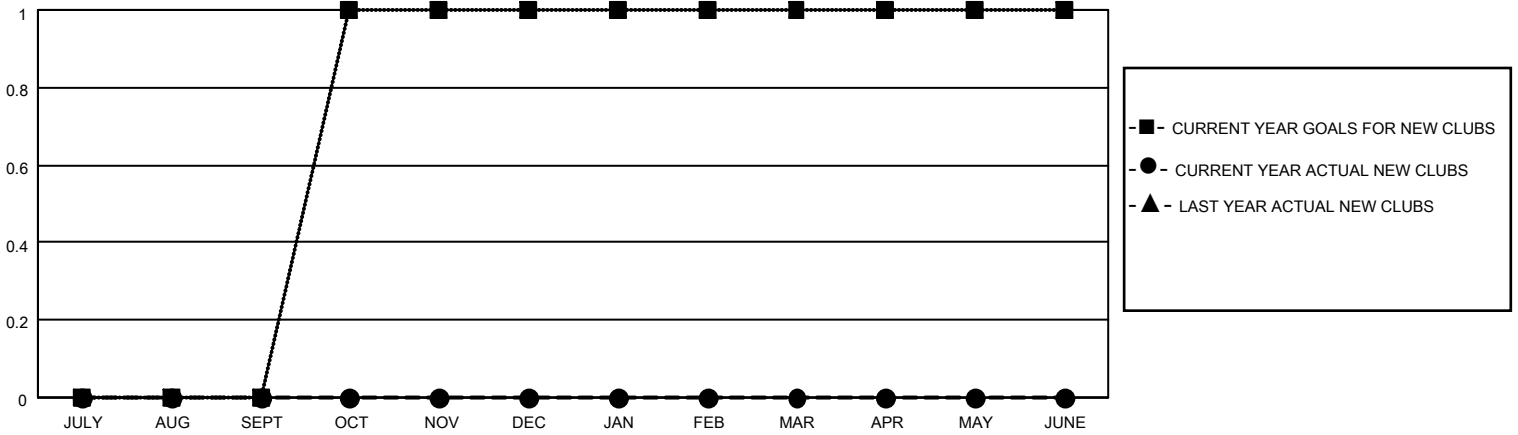
District 201V5

Results as of: 2/28/2021

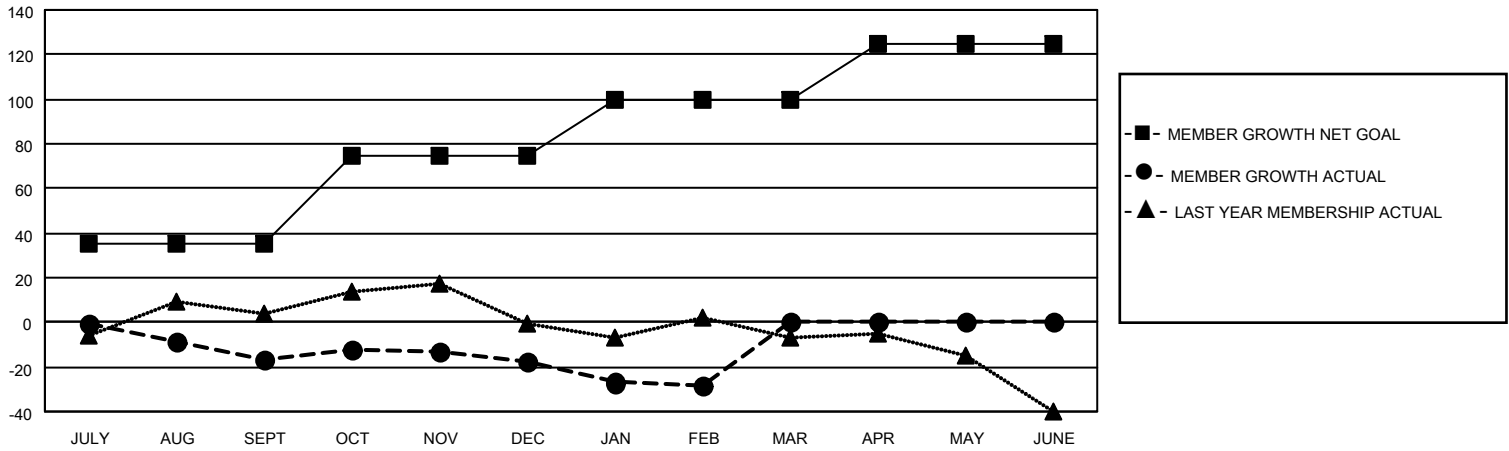
| Clubs | | | |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT | 0 | 0 | 0 |
| OCT/NOV/DEC | 1 | 0 | 0 |
| JAN/FEB/MAR | 0 | 0 | 0 |
| APR/MAY/JUNE | 0 | 0 | 0 |

| Members | | | |
|-----------------------|------------------------|----------------------|---|
| RESULTS FOR 2020-2021 | | | |
| QUARTER | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT | 35 | 20 | 33 |
| OCT/NOV/DEC | 40 | 41 | 32 |
| JAN/FEB/MAR | 25 | 9 | 19 |
| APR/MAY/JUNE | 25 | 0 | 0 |

GOALS AND ACTUAL NEW CLUBS CUMULATIVE



GOALS AND ACTUAL MEMBERS CUMULATIVE



| | | | | | | | | | | | | | | |
|---|--|---|----------------|---|-------|----|--------------|-----------|--|---|---------------------------|-----|---------------------------------|----|
| DROPPED CLUBS: 0 | 26 CLUBS OF 65 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE 776 (63.55%)</p> <p>FEMALE 445 (36.45%)</p> | | | | | | | | | | | | |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">5</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">79</td></tr> <tr style="border-top: 1px solid black;"><td>TOTAL</td><td style="text-align: right;">84</td></tr> </table> | DECEASED | 5 | CLUB CANCELLED | 0 | OTHER | 79 | TOTAL | 84 | <p>CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">145</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">75</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 145 | FAMILY MEMBERS PAYING HALF DUES | 75 |
| DECEASED | 5 | | | | | | | | | | | | | |
| CLUB CANCELLED | 0 | | | | | | | | | | | | | |
| OTHER | 79 | | | | | | | | | | | | | |
| TOTAL | 84 | | | | | | | | | | | | | |
| TOTAL FAMILY UNIT MEMBERS | 145 | | | | | | | | | | | | | |
| FAMILY MEMBERS PAYING HALF DUES | 75 | | | | | | | | | | | | | |